life insurance checklist

Constancy Wealth
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Life Insurance Checklist

1) Decide if you need life insurance (if you say yes to any of these you need some form of insurance cover)

- ❏ Do you have children or other people depending on you?
- ❏ Does your family need your salary?
- ❏ If you couldn't work due to illness or disability, could you cope financially?
- ❏ Could you afford medical expenses and care if you were seriously injured?
- ❏ Do you have large financial obligations or expenses (like a mortgage or debt)?
- ❏ Do you own your own business?

2) Determine what kind of insurance cover you need

- ❏ Life Insurance - pays a lump sum if you die or are diagnosed with a terminal illness
- ❏ Trauma Insurance - pays a lump sum if you are diagnosed with a serious medical illness listed in the Product Disclosure Statement
- ❏ Total and Permanent Disability Insurance - pays a lump sum if you are unable to ever work again due to disability
- ❏ Income protection Insurance - provides up to 75% of your income plus Super or Mortgage contributions while on claim if you can no longer work due to sickness or injury
- ❏ Business expenses insurance – Pays overhead expenses of your business if you are unable to work due to injury or illness

3) Decide what level of cover you require

- ❏ Think about the type of insurance you are getting to work out how much money you could need
- ❏ Consider using on online calculator on our website to work out the amount to cover needed
- ❏ www.constancywealth.com.au/tools-and-calculators

4) Plan how you want to pay for your insurance cover

- ❏ Can you afford to pay for it from your cashflow
- ❏ If not can it be held inside of Superannuation
- ❏ What is the most tax effective way to pay for your insurance cover
- ❏ Depending on the type of insurance, decide if you want stepped premiums or level premiums
- ❏ Decide on the frequency of your payments

5) Review your existing health for pre-existing conditions

	Individual 1	Individual 2
How would you rate your current health?	❏ Excellent ❏ Good ❏ Average ❏ Poor	❏ Excellent ❏ Good ❏ Average ❏ Poor
What is your BMI? 1. divide your weight in kilograms (kg) by your height in metres (m) 2. then divide the answer by your height again to get your BMI.		
Do you currently have any personal health, lifestyle or occupation issues that may affect you?	❏ Yes ❏ No ❏ Not disclosed ❏ Details:	❏ Yes ❏ No ❏ Not disclosed ❏ Details:
Are you currently taking any medication?	❏ Yes ❏ No ❏ Details:	❏ Yes ❏ No ❏ Details:
Have you suffered from any serious medical condition or undergone any medical procedure / operation in the last 10 years? If yes please specify?	❏ Yes ❏ No ❏ Details:	❏ Yes ❏ No ❏ Details:

Have you ever been diagnosed with or had any of the following conditions?	❑ Back / Neck / Joint pain ❑ Skin lesion ❑ Diabetes ❑ Cancer ❑ Heart conditions ❑ Mental health ❑ Cholesterol / Hypertension ❑ Arthritis ❑ Sleep apnoea ❑ Other:	❑ Back / Neck / Joint pain ❑ Skin lesion ❑ Diabetes ❑ Cancer ❑ Heart conditions ❑ Mental health ❑ Cholesterol / Hypertension ❑ Arthritis ❑ Sleep apnoea ❑ Other:
Do you have any major illness in your family history?	❑ Yes ❑ No ❑ Details:	❑ Yes ❑ No ❑ Details:
Do you have private health cover?	❑ Yes ❑ No ❑ Provider: ❑ Type of cover:	❑ Yes ❑ No ❑ Provider: ❑ Type of cover:
Have you smoked in the last 12 months?	❑ Yes ❑ No ❑ Daily Average:	❑ Yes ❑ No ❑ Daily Average:
Do you drink alcohol?	❑ Yes ❑ No ❑ Weekly Average:	❑ Yes ❑ No ❑ Weekly Average:
Sports, hobbies other interests:	❑ Aviation / piloting ❑ Water diving ❑ Football ❑ Motorbike riding ❑ Horse riding ❑ Motor racing ❑ Rock climbing ❑ Hang gliding ❑ Ocean racing ❑ Martial arts ❑ Other: ❑ Other: ❑ Other: ❑ Details / how often:	❑ Aviation / piloting ❑ Water diving ❑ Football ❑ Motorbike riding ❑ Horse riding ❑ Motor racing ❑ Rock climbing ❑ Hang gliding ❑ Ocean racing ❑ Martial arts ❑ Other: ❑ Other: ❑ Other: ❑ Details / how often:

Notes:

6) Research reputable insurance providers

- ❑ Be aware of typical life insurance policy exclusions for hazardous occupations, hobbies and pre-existing medical conditions.
- ❑ Understand that if you leave out relevant info your policy will be voided and no money paid.
- ❑ Thoroughly read Product Disclosure Statements so you clearly understand what you are and are not covered for.
- ❑ Make sure the insurance provider meets the level of insurance cover required as well as all your goals and mandatory features.
- ❑ Only on**ce you have found insurance providers that meet all your requirements do you compare price.**

7) Buy your insurance

- ❑ Make note of when your cover starts, how it will renew and any revised terms
- ❑ Read the fine print
- ❑ Find something you don't like? Cancel within the cooling off period (usually 30 days)

8) Review your policy each year prior to renewal

- ❑ Have your circumstances changed?
- ❑ Has your health situation changed?
- ❑ Do you require different types of insurance cover?
- ❑ Do you require different levels of insurance cover?
- ❑ Are you requirements of the insurance cover changed?
- ❑ Can you still afford the insurance cover and/or do you need to change how your insurance cover is paid for?
- ❑ Is your insurance cover still price competitive?

The best part is it could cost you nothing for a financial advisor to assist with a full Life insurance advice process from consultation, insurance needs analysis, research, application and annual review. Contact us today on 0423 437 812 or visit our website www.constancywealth.com.au

What you need to know